



TEXANS SAVE MONEY DURING THE ECONOMIC DOWNTURN
Nonsubscription Alternative to Texas Workers' Compensation Helps
PartnerSource Clients Exceed \$1 Billion in Savings!

FOR IMMEDIATE RELEASE

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DALLAS-October 31, 2011--PartnerSource announces that, collectively, its clients have exceeded \$1 billion in savings by not subscribing from Texas Workers' Compensation using the PartnerSource "PartnerShip" program. PartnerSource clients have significantly decreased claims costs with savings of 50-80% on employee injury claims while also improving medical care provided to injured Texas employees. Available in Texas since 1913, nonsubscription is a cost-saving alternative to Workers' Compensation. Now an accepted, conventional business practice, nonsubscription has been adopted by 32% of employers with Texas operations. These companies, based across the U.S., pursue Texas nonsubscription for improved employee medical care, increased employee satisfaction and claims cost savings.

PartnerSource is a recognized leader in nonsubscription, and its services are used by numerous Fortune 500 employers. "Our unique staffing model and proprietary business process are designed specifically to save clients money and reduce risk," said Russell Huber, Executive Vice President. The firm's success is due in part to its prospect screening process and savings modeling. Every prospective client is provided with a free Workers' Compensation vs. Nonsubscription savings analysis based on established benchmarking data and proven industry formulas. The result: \$1 billion in total savings has been achieved by PartnerSource clients!

PartnerSource has assisted employers across the U.S. with Texas Nonsubscription since 1994. Its clients represent more than 30% of the Texas nonsubscription industry, as defined by the Texas Department of Insurance Workers' Compensation Research and Evaluation Group 2010 survey. PartnerSource is active in legislative circles. States considering alternatives to their own workers' compensation systems have also sought out PartnerSource's unmatched nonsubscription knowledge and expertise.

PartnerSource recently completed hosting its annual, two-day Nonsubscription from Texas Workers' Compensation Employers Conference. This conference is one of the largest risk management events in the Southwest United States and has sold out each of the previous 11 years. This year's conference, titled "Life, Liberty and the Pursuit...of SAVINGS!," was held at the Omni Park West Hotel in Dallas and was attended by approximately 300 people. Attendees engaged in networking opportunities, attended informative seminars, received a complete update on the nonsubscription industry, participated in industry forums and learned how to save money in their risk management programs.

You can learn about nonsubscription at www.partnersource.com.

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To schedule an interview with Russell Huber, please call 214.239.4634 or e-mail info@partnersource.com.